

ERIC J. NEUMAN

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EDUCATION

University of Michigan, Ross School of Business, Ann Arbor, MI

Ph.D. in Management and Organizations, June 2008

Dissertation: Public Policy and Entrepreneurship: The Development of the Competitive Local Telephone Service Industry

University of Wisconsin-Madison, Madison, WI

M.S. in Computer Science, 1997

University of Notre Dame, Notre Dame, IN

B.S. in Computer Science, 1996, *summa cum laude*

RESEARCH INTERESTS

Organization theory, entrepreneurship, networks, public policy, institutional change, telecommunications industry

PUBLICATIONS

Neuman, E.J., Davis, G.F., & Mizruchi, M.S. 2008. "Industry Consolidation and Network Evolution in U.S. Global Banking, 1986-2004." In J.A.C. Baum and T.J. Rowley (eds.), *Network Strategy: Advances in Strategic Management* 25:213-248. Oxford UK: JAI/Elsevier.

Mizruchi, M.S., & Neuman, E.J. 2008. "The Effect of Density on the Level of Bias in the Network Autocorrelation Model." *Social Networks*, 30:190-200.

Sanchez-Burks, J., Neuman, E.J.*, Ybarra, O., Kopelman, S., Park, H., & Goh, K. 2008. "Folk Wisdom about the Effects of Relationship Conflict." *Negotiation and Conflict Management Research*, 1:53-76. (* - shared lead authorship)
• Featured in *Sloan Management Review*, Winter 2007

Anderson, P.J.J., Blatt, R., Christianson, M.K., Grant, A.M., Marquis, C., Neuman, E.J., Sonenshein, S., & Sutcliffe, K.M. 2006. "Understanding Mechanisms in Organizational Research: Reflections from a Collective Journey." *Journal of Management Inquiry*, 15: 102-113.

Neuman, E.J. 2005. "The impact of the Enron accounting scandal on impressions of managerial control." In K.M.Weaver (Ed.), *Proceedings of the Sixty-fifth Annual Meeting of the Academy of Management* (CD), ISSN 1543-8643.

WORKS IN PROGRESS

"The impact of the Enron accounting scandal on impressions of managerial control." *Revising manuscript.*

"The globalization of American banking, 1960-1982." With Gerald F. Davis and Mark S. Mizruchi. *Collecting data.*

"Character Strengths and Virtues in Society: A Cross-Cultural Analysis." With Fiona Lee & Christopher Peterson. *Analyzing data.*

"Too many (Kansas City) Chiefs? Bureaucratization and specialization of NFL coaching staffs." With Anne Fleischer. *Collecting data.*

CONFERENCE PRESENTATIONS

- 2008 **McGill-Cornell Conference on Institutions and Entrepreneurship, Montreal, QC**
- Presented "Institutional Endowment, Political Regime Change, and Entrepreneurship: The Development of the Competitive Local Telephone Service Industry"
- 2007 **Academy of Management Annual Meeting, Philadelphia, PA**
- Organized symposium "Business and Federalism"
 - Presented "Public Policy and Entrepreneurship: The Development of the Competitive Local Telephone Service Industry"
- 2007 **Advances in Strategic Management Working Conference, Toronto, ON**
- Presented "Networks and Industry Consolidation in U.S. Global Banking, 1986-2004" (with Gerald Davis and Mark Mizruchi)
- 2007 **International Association for Conflict Management Annual Conference, Budapest, Hungary**
- Author of "Folk Wisdom about the Effects of Relationship Conflict" with Jeffrey Sanchez-Burks, Oscar Ybarra, Shirli Kopelman, Hyekyung Park, and Karen Goh
 - Award for Best Empirical Paper
- 2005 **Academy of Management Annual Meeting, Honolulu, HI**
- Presented "The impact of the Enron Accounting scandal on impressions of managerial control"
- 2005 **American Sociological Association Annual Meeting, Philadelphia, PA**
- Author of "Does Network Structure Affect the Size of the Network Effect? The Role of Density in the Network Autocorrelation Model" with Mark Mizruchi and Chris Marquis
- 2004 **American Psychological Association Annual Meeting, Honolulu, HI**
- Presented "Beliefs about conflict: A cross-cultural look at group-related decisions" (with Jeffrey Sanchez-Burks)
 - Presented "Dying for data: A cross-cultural study of values in obituaries" (with Fiona Lee and Brianna Barker)
- 2003 **Academy of Management Annual Meeting, Seattle, WA**
- Presented "Beliefs about conflict: Cultural and gender comparisons" (with Jeffrey Sanchez-Burks)
 - Author of "Taking one for the team: Performance, rewards, and team dynamics" with Arran Caza

TEACHING

University of Michigan, Ross School of Business, Winter 2005

MO 300, Behavioral Theory in Management (required course for first-year BBA students)

- Instructor Evaluation: 4.98/5.00
- Recipient of Gerald and Lillian Dykstra Fellowship for Teaching Excellence, 2005-06

PROFESSIONAL SERVICE

Reviewer for Academy of Management Annual Meetings: Organization & Management Theory and Entrepreneurship divisions

Ad hoc reviewer for *Organization Science*, *Strategic Management Journal*, *Journal of Applied Behavioral Science*

Webmaster and database administrator, OMT division submission process, 2004

Webmaster, Center for Positive Organizational Scholarship, 2003-05

Doctoral Grants Committee, University of Michigan Ross School of Business, 2006-2008

Ph.D. Admissions Committee, Management & Organizations, 2003

HONORS AND AWARDS

2007-08	Predocctoral Fellowship, Rackham Graduate School
2007	Best Empirical Paper, International Association for Conflict Management Conference
2006-07	Kauffman Foundation Dissertation Fellowship
2005-06	Dykstra Fellowship for Teaching Excellence, Ross School of Business
2004-05	Van Weelden Fellowship, Rackham Graduate School
2004-05	Leabo Memorial Award for Academic Excellence, Ross School of Business
2004	Ross School of Business research grant (\$1200)
2004	Positive Psychology Microgrant (\$2000)
1996	Valedictorian, College of Engineering, University of Notre Dame

PROFESSIONAL MEMBERSHIPS

Academy of Management

American Sociological Association

United States Association for Small Business and Entrepreneurship

WORK EXPERIENCE

University of Wisconsin-Madison, Department of Anatomy, Madison, WI

Programmer Analyst, 2000-2002

Stratagem Consulting Group, Madison, WI

Software Engineering Consultant, 1998-2000

Southwest Research Institute, San Antonio, TX

Research Analyst, 1998